## Client Checklist

By filling out this checklist, our team can better determine how we can assist your company.

Please feel free to attach additional information (such as a price list or brochures) that you feel will help us in accurately preparing a proposal.

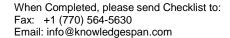
Cont	tact	Info	rmat	ion

Company Name	
Contact Name	Title
Email Address	-
Website Address	-
Telephone	-
Mobile	-
Fax	-
Address	
Address	
City / Town	Postal Code

## Offices – Please list primary and remote office locations



Primary Office	
Other Office	
Other Office	
Other Office	







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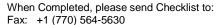
## **Please Answer The Following Questions:**

► List of products and/or services available (or soon to be available) for sales & marketing efforts (attach additional information in necessary):

► Provide typical pricing structure for products listed above including upfront, license, custom development, support, ongoing and renewal costs (attach additional information in necessary):

30 days	ntity) of Sales in 60 days	90 days	12 months
	venue from Sales		
30 days	60 days	90 days	12 months
► Marketing Co	st to support abo	ve Sales and Rever	nue in:
30 days	60 days	90 days	12 months
► What are you	r uncomina:		
Revenue Goals		Sales Goals for	next:
noronao ooan		1 month?	
1 month?		I IIIOHIII!	
1 month? _ 3 months?		3 months?	
3 months? _		1 month? 3 months? 12 months?	
► How many ai	rline trips does y		ently make per yr?
► How many ai ► What is your	rline trips does yo sales/marketing	our sales team curre	ently make per yr? nt year?
► How many ai ► What is your	rline trips does yo sales/marketing	our sales team curre	ently make per yr? nt year?
► How many ai ► What is your ► Who do you o United States:	rline trips does yo sales/marketing l	our sales team curre budget for the curre ur top competitors i Other Countries	ently make per yr? nt year? in:
► How many ai ► What is your ► Who do you o United States: 1.	rline trips does yo sales/marketing l consider to be yo	our sales team curre budget for the curre ur top competitors i Other Countries 1.	ently make per yr? nt year? in: ::
► How many ai ► What is your ► Who do you of United States: 1	rline trips does yo sales/marketing l consider to be yo	our sales team curre budget for the curre ur top competitors i Other Countries 1.	ently make per yr? nt year? in: ::
► How many air ► What is your ► Who do you of United States: 1	rline trips does yo sales/marketing l consider to be yo	our sales team curre budget for the curre ur top competitors i Other Countries 1. 2. 3.	ently make per yr? nt year? in: ::
► How many air ► What is your ► Who do you of United States: 1	rline trips does yo sales/marketing l consider to be yo	our sales team curre budget for the curre ur top competitors i Other Countries 1.	ently make per yr? nt year? in: s:





Email: info@knowledgespan.com

